

Get more YESSSES with the

New Trail's End App

Accept cash and credit cards (FREE CREDIT CARD PROCESSING), track sales and inventory, and sign up for available storefronts.

The App for All the Ways You Sell!

✓ Storefronts ✓ Door-to-Door ✓ Online ✓ At Work ✓ Local Businesses



Download



Register



Set Your Goal



Start Selling

Free Shipping on EVERY online order!

Reach friends and family far away by sharing your personalized Scout fundraising page from the app via email, text, and social media.



Personalize it!

Share it!

We Deliver
for you!



MT. ADVENTURE CHALLENGE

Download the NEW Trail's End App to learn more. Challenges will be released in the App with chances to win BIG giveaways, including vacation packages!

2018 Sales Total \$ _____
Traditional \$ _____
Online \$ _____
2019 Sales Goal \$ _____

District _____

Unit _____

District Popcorn Contact Info

Name _____ **Number** _____ **Email** _____

Name _____ **Number** _____ **Email** _____

Name _____ **Number** _____ **Email** _____



Scout Popcorn Festival

Sunday, August 18th, 2019 at Camp Belzer from 11AM-5PM

6102 Boy Scout Rd, Lawrence, IN 46226

SAVE THE DATE • OPEN TO UNITS AND SCOUT FAMILIES • FREE EVENT

Start your engines and race into popcorn!

RSVP: <http://tinyurl.com/2019CACFESTIVAL>

COMMISSION STRUCTURE

Face-to-face sales

Base	32%
Use App (80%)*	+3%
Growth over 2018	+2%
Sell \$20k-\$29,999 or	+2%
Sell \$30k-\$39,999 or	+3%
Sell \$40k+	+4%
Total Possible	41%

Online Sales 35% flat

Adventure Bonus

Sell \$75k	\$1,500
Sell \$100k	\$2,500
Sell \$125k	\$4,000

*Record 80% of unit's total invoice retail through the App

KEY DATES

July	District Trainings
August 4	Unit Order Due to Council
August 18	Scout Popcorn Festival
August 21-23	District Distribution
August 24	Sale Begins
Aug 29 - Oct 10	Weekly Replenishments
October 20	Sale Ends
October 27	Final date for units to approve all unit-to-unit transfers in the Popcorn System
October 29	*Final Return Day Unit Popcorn Order Due Unit Prize Order Due
November 13-15	District Distribution
November 15	Final Payment Due
November 21	First Cash & Carry Day

*New return policy to be determined

JOIN OUR

FACEBOOK GROUP!

<http://tinyurl.com/CACpopcorn>

FREE CREDIT CARD PROCESSING ON ALL APP ORDERS

REGISTER FOR THE 2019 POPCORN FUNDRAISER

<http://tinyurl.com/cac2019register>

FREE SHIPPING ON ALL ONLINE ORDERS!

WE'RE BOOKING THESE STORES FOR YOU!



DO NOT CONTACT THESE STORES



SCOUT REWARDS

EARN AN AMAZON.COM GIFT CARD TO BUY THE PRIZE YOU WANT!

REGISTER YOUR SCOUT ACCOUNT AT WWW.TRAILS-END.COM

UNCAPPED TIERS ♦ NO LIMIT



MORE SALES

- Scouts get more value and pick whatever they want
- Uncapped Scout incentives encourage Scouts to sell more

LESS WORK

- No distributing or replacing prizes
- All processing, redeeming and support of Amazon.com Gift Cards handled by Trail's End and Amazon